



R-SQUARED  
ROBOTIC PROCESS AUTOMATION READY

# ROBOTIC PROCESS AUTOMATION



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## OUR APPROACH

*Focusivity takes a holistic approach to Business Transformation through Robotic Process Automation.*



R-Squared, our Robotic Process Automation Program equips Organisations to:

- Become Automation Ready
- Leverage Automation Technologies
- Realise the benefits from Automation
- Reduce risk of Automation by working with experienced partners

## OUR FOCUS



### PURPOSE

Improving Time, Cost, Quality, Compliance and Satisfaction



### PROCESS

Optimising before Automating



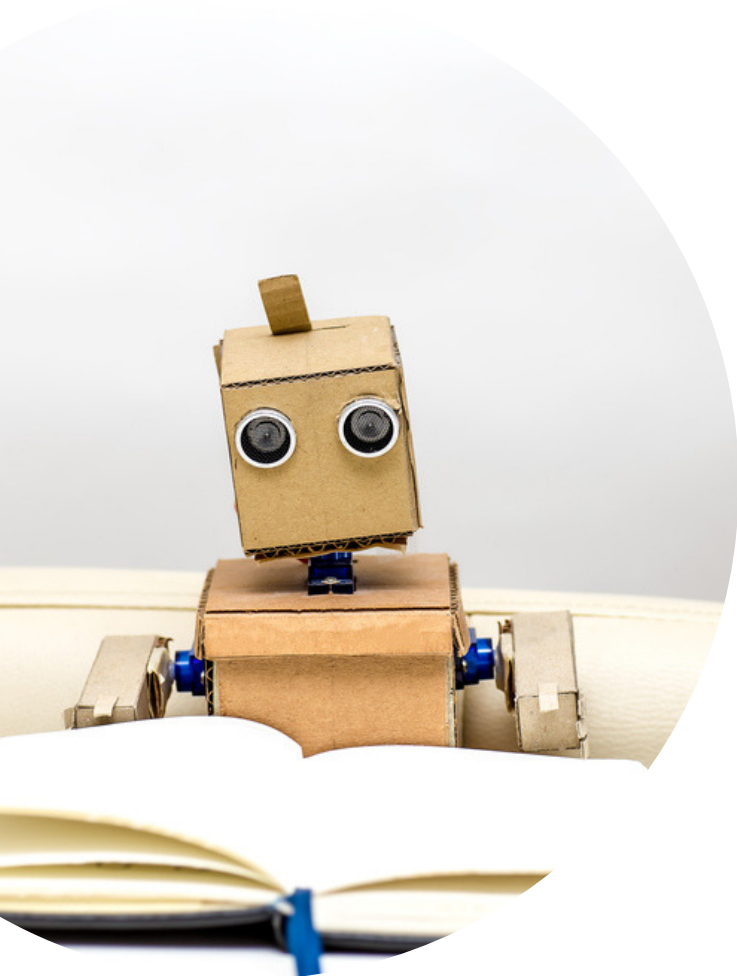
### PEOPLE

Creating Capacity for higher value Activities



### TECHNOLOGY

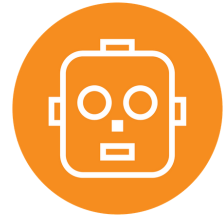
Delivering the right Automation Strategy and Tools



# RPA BASICS

## WHAT IS RPA

*Robotic Process Automation configures software to automate repetitive tasks performed by Humans on computers.*



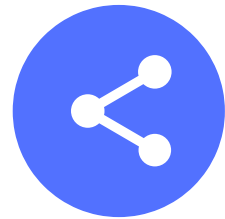
## HOW DOES RPA WORK

*RPA software uses a Robot, i.e. a computer, to run application software in exactly the same way that a Human interacts with the application software.*



## CONNECTS

- RPA can create Robots to automate any business task or process.
- Robots can interact with any system or application on the enterprise architecture in exactly the same way a Human does.
- RPA technology is non-invasive and non-intrusive.



## MIMICS

- The Robot mimics or replicates what the Human does on the computer.
- The Robot runs the application software in exactly the same way as the Human works with the software on the computer.
- Just like the Human, the Robot can open e-mails and attachments, log into applications, read databases, collect data, follow if or then decisions, fill in forms and perform calculations.



## LIBERATES

- Robots replace repetitive tasks performed by Humans.
- Humans are liberated to work on higher-value Activities like problem-solving, exception handling, troubleshooting and providing oversight.



# PROCESSES TO RPA

## WHAT PROCESSES ARE IDEAL FOR RPA

- ✓ **Highly Manual & Repetitive**
- ✓ **High Volume & Frequency**
- ✓ **Standardised Input**
- ✓ **Electronic Readable Inputs**
- ✓ **Rules-based Processing**
- ✓ **Low Exception Rate**
- ✓ **Changes to System Architecture not required**



# PROCESSES TO RPA

## WHAT FUNCTIONS ARE IDEAL FOR RPA

*Any Organisation or Function that has complicated and fragmented processes that need to mesh together, can benefit from Robotic Process Automation.*

Finance & Accounting



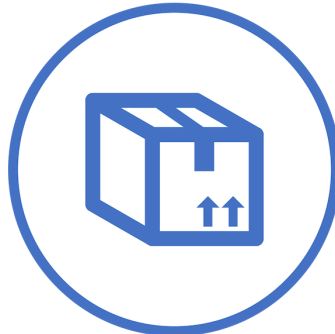
Human Resources



Information Technology



Operations



Supply Chain & Logistics

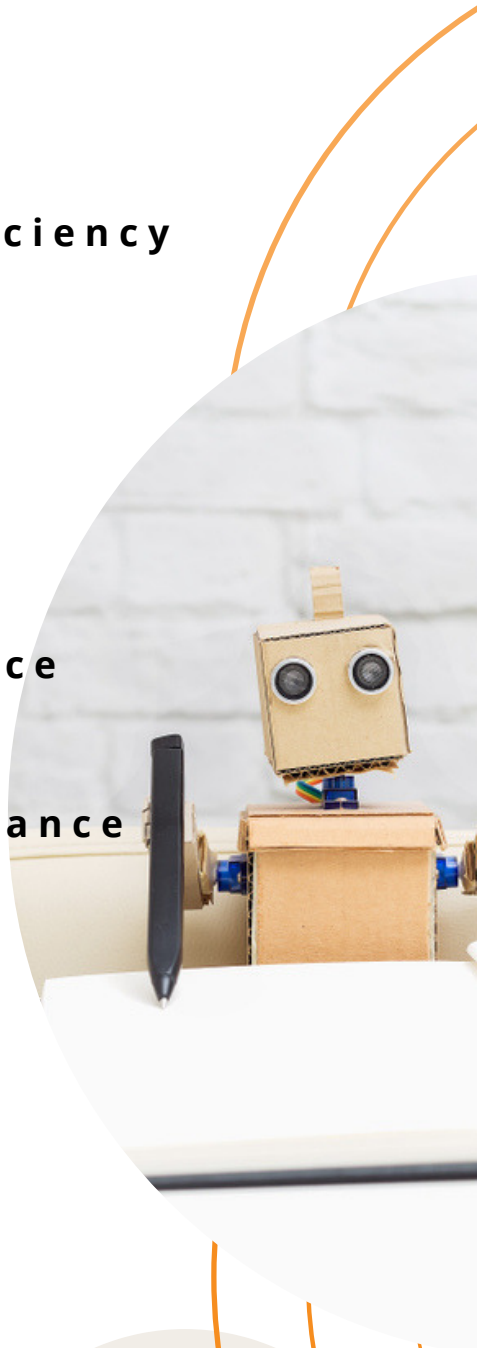


Procurement

# BENEFITS OF RPA

## WHAT ARE THE BENEFITS OF RPA

- ✓ **Improved Productivity & Efficiency**
- ✓ **Cost Savings**
- ✓ **Scalability & Agility**
- ✓ **Improved Customer Experience**
- ✓ **Increased Accuracy & Compliance**
- ✓ **Risk Reduction**



## OUR SERVICES

*Our Services enable Organisations to leverage Automation Technology: everything from just dipping a toe in the water to building deep Robotic Process Automation Capability.*



R-Squared, our Robotic Process Automation Program provides:

- Opportunity Assessment
- Process Verification & Optimisation
- Solution Design & Development
- Solution Deployment & Maintenance
- Program Management
- Pipeline Development
- Capability Build

## RPA ROUTES



### RPA AS A SERVICE

- Quick-Bots address common Industry or Functional pain points .
- Process verification, Bot-configuration, set-up and maintenance included.



### RPA AS A CAPABILITY

- Bespoke-Bots address Organisation specific needs.
- Process optimisation, Bot-design, development and deployment included.
- Ongoing Process Improvement and Robotic Process Automation Capability established.



# R-SQUARED

## WHAT IS R-SQUARED

*Our R-Squared Program enables Organisation to become Robotic Process Automation Ready.*



## HOW DOES R-SQUARED WORK

*Our flexible and comprehensive set of services and products support Organisations who want to implement RPA as a Service, build RPA Capability in-house or anything in-between.*



## OPPORTUNITY ASSESSMENT

- Assess and prioritise processes that support Organisational drivers for Automation.
- Facilitate Robotic Process Automation tool-selection.



## PROCESS VERIFICATION

- Perform process verification and build business case.
- Document business requirements



## PROCESS OPTIMISATION

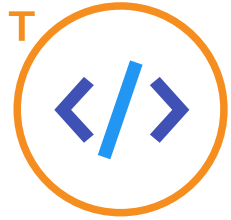
- Reduce complexity and make processes Robotic Process Automation-ready through standardisation and simplification.



# R-SQUARED

## SOLUTION DESIGN & DEVELOPMENT

- Coordinate the RPA environment set-up.
- Provide technical design and coding.
- Provide unit and system integration testing.
- Coordinate user acceptance testing.



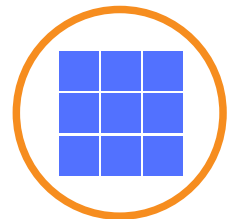
## SOLUTION DEPLOYMENT & MAINTENANCE

- Provide go-live or ongoing production monitoring, tracking and reporting.
- Hand over to onsite support or provide ongoing support through the Bot-doctor.



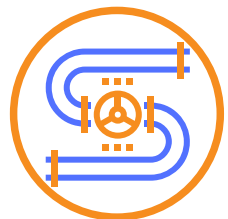
## PROGRAM MANAGEMENT

- Establish the Program Governance Model.
- Define training needs for Program enablement.
- Deploy the Communication and Change Management Strategy.
- Coordinate program activity and report status.



## PIPELINE DEVELOPMENT

- Identify next-up opportunities.
- Build process pipeline through process optimisation activities.



## CAPABILITY BUILD

- Create Robotic Process Automation Framework.
- Set up RPA Centre of Excellence.
- Facilitate Technical Training.
- Provide Business Process Improvement Training and Coaching.



## OUR TEAM

*Our team is highly skilled in Business Process Improvement and Business Transformation, with experience across a broad range of markets, industries and functions.*

*We have extensive Technology Partnerships with the ability to tap into game-changing and trusted expertise from across the globe.*

## TALK TO US



### **ANDREW BROWN**

*Talk to Andrew about Capability Development.*



### **ANGELIQUE D'AGOSTINO**

*Talk to Angelique about Process Optimisation.*



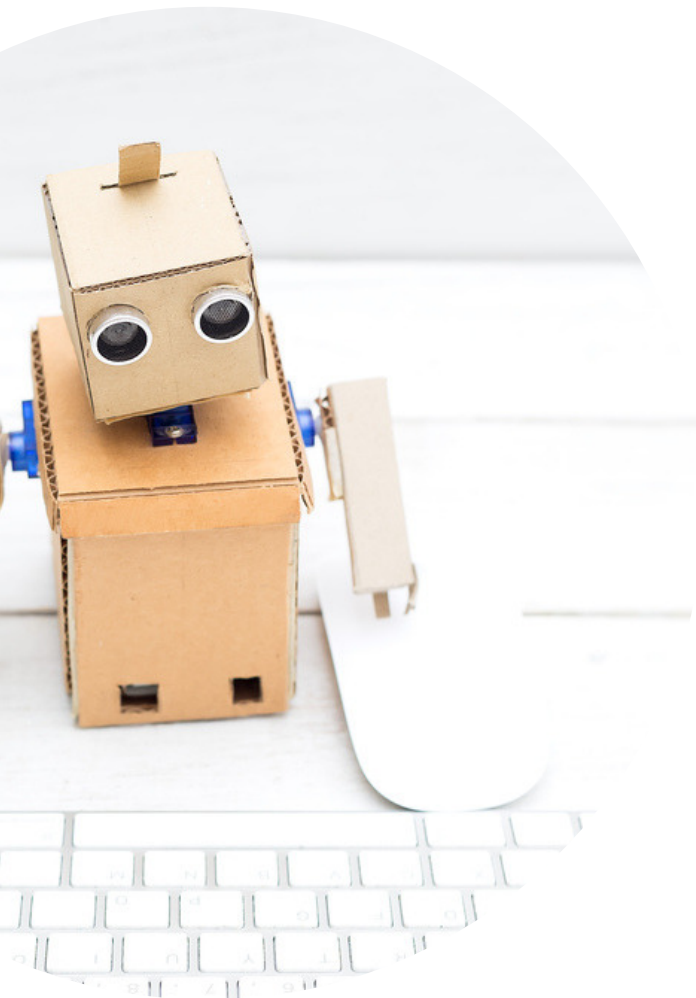
### **SANDEEP KHURANA**

*Talk to Sandeep about the intersection between Process Improvement and Technology.*



### **TIM ODOKEYCHUK**

*Talk to Tim about Strategic Alignment for Sustainable Growth.*





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[www.focusivity.com.au](http://www.focusivity.com.au)



1300-436-287



[focus@focusivity.com.au](mailto:focus@focusivity.com.au)